



IS/M, Inc. - Industrial Sales / Marketing, is a specification driven manufacturers agent, covering the Southeast, with offices located in;

Richmond, VA , Raleigh, NC , Greenville, SC , Montgomery, AL & Melbourne, FL

www.industrialsales-marketing.com - 800-738-9566



Manufacturer

Brief Description



Exclusive distributor for the United States of America of the companies WISKA and Pflitsch



ContaConnect – Screw type, Tension-spring and Push-in style Terminal Blocks, Terminal block tools - including 35mm rail cutters, Custom made terminal block enclosures, **Conta-Cable** – Cable Glands, Cable management systems with feed-through for unassembled and assembled cables and hoses. **Conta-Con** – PCB Terminals, connectors and marking systems, Din rail connectors. **Conta-Label** – Markets for Thermal transfer, Ink-jet labeling systems. **Conta-Electronics** - DC Power Supplies, Overvoltage Protection, Functional relays, Opto-couplers – Solid State, Fuse and other component modules, communication processors and clip-on base system. **Conta-Box** - Polystyrene, Polycarbonate, Polyester, Aluminum and ABS housings. **Wiska** – Cord Grips M16 - M40 (Metric, PG and NPT) of all types – Polyamide, Brass, Stainless Steel, with a wide range of sealing inserts. **Pflitsch** – Splitable Cord Grips, Brass, Stainless Steel, plastic, and Ex, EMC, High Temp and Hygenic Cord Grips.

conta-clip.com

VA, NC, SC, GA, AL, MS & TN



Inductive Sensors – Weld-Immune, Pressure, Temperature, Miniature, Analog output. Photoelectric – Miniature, Fiber Optic, Distance, Light Grids, Short and standard housing. Safety Light Curtains – Basic, Extended and RFID Sensors. RFID – Low and High Frequency, High Temperature, Washdown and IO-Link

contrinex.com

VA, WV, NC, SC, GA, FL, AL, MS



Non-Metallic Enclosures, NEMA 12, 13, 6P and 4X, Custom Sizes, Repeater Enclosures, Junction boxes, Truly Square PVC enclosures, Meter Cabinets, Hinged Window kits, Cable tray 4", 8" 10" sizes available.

enclosure-solutions.com

VA, NC, SC, GA, AL



Standard / Custom liquid tight IP68, IP69K, Class I Div II fittings, flexible conduit with a variety of threaded fittings: Metric, PG, NPT and Japanese. Ideal sealing for flexible conduit for robotics. Antimicrobial jacket for pharmaceutical and food processing equipment. Clean room and DATA Center use also. Complete / assembly and custom kits. UV resistant.

atkore.com/flexicon

VA, WV, NC, SC, GA, FL, AL, MS





IIoT vibration and temperature monitoring systems / sensors – linked to Cloud base monitoring thru local mobile providers or WIFI. Critical application monitoring through a variety of easily mounted sensors communicating to an assigned node interface. 2-3 years battery life on nodes. ChekVolt – Absence and Presence of voltage in one unit, R3W voltage indicators AC or DC, 30mm mounting hole, PESD – phase to phase and phase to ground testing by a standard voltmeter, NEMA 1, 12/13, 4/4X NEMA 7/9. GracePort (custom logos for customers). HSM - Hot Spot Monitoring 9 / 18 points for detecting loose electrical connections. Rockwell Technology Partner.

www.gracetechnologies.com

VA, NC, SC, GA, FL, AL



Manufacturer	Brief Description
	<p>Domestic & Foreign CARBON BRUSHES, SPRINGS CLIPS and CONSTANT FORCE BRUSH HOLDERS for; AC/DC Generators, Exciters, Wound Rotor, Synchronous and DC Motors found in: Power Plants, Steel Mills, Paper Mills, Wastewater Treatment Plants, Elevators, Custom OEM Machinery, Commercial Equipment etc. Motor, Fans/Blowers, Carbon Seals & Vanes. Commutator Cleaning Tools including; Garnet Paper for Commutator/Ring maintenance. Variety of Bearing Protection Kits (BPK) for fractional / Large HP motors run by AC/DC Drives. Onsite plant surveys / maintenance training.</p> <p>www.helwigcarbon.com</p> <p>VA, WV, NC, SC, GA, FL (Pan-Handle only), AL, MS</p>
	<p>Explosion Proof flood and bay lighting, Hazardous flood and bay lighting, Heavy Industrial Lighting, Industrial DC Lighting, Industrial bay and area lighting, LED roadway lighting, Underground mining lighting (HALO), Heavy Duty Vehicle Lighting, Linear lighting, Bay lighting accessories, Mining Industry, IP66 / IP67 corrosion coated Lights for Severe Port Authority applications, Maritime, Power Plants, Wastewater treatment facilities, Forestry Industry and other Solutions, Lighting Design Service and Custom Lighting Applications. 5 Year Warranty, Certifications: UL, ETL, DLC, BCCSA CAR CERTIFIED, PGCA</p> <p>www.lumisave.com</p> <p>MD, VA, WV, NC, SC, FL, GA, AL, MS</p>
	<p>Broken Cable switches, NEMA 12 / 13, 4 / 4X. Available in custom kits. Yellow / Black / unpainted manual and auto reset Cable Switches. Bi-directional Cable Switches. Easy to see flag indication (left / right, or combination left & right middle cable switch for long conveyor runs. Positive break contacts that can be easily field modified. 30mm and 22 mm lockable pushbuttons. Heavy Duty ring guards and 2" palm buttons for press control. Cross walk pushbuttons. Welder control pushbuttons.</p> <p>www.reesinc.com</p> <p>MD, VA, WV, NC, SC, GA, FL, AL</p>
	<p>Standard / Custom nameplates, decals, labels and graphic overlays. Stamped or multi color printing. Approved for military grade applications. ISO 9001- 2008. UL certified.</p> <p>www.usnameplate.com</p>
	<p>ProCon rectangular metal / plastic connectors IP65 / 68 for plug and play setups. Ideal for portable equipment with frequent changes. Standard 10 amp/ 16 amp – up to 200 amp connection. Screw, cage clamp, 3 tier terminal block and crimp termination. Mix both signal and power in the same connector. Metric, PG and NPT threads, adapters. PDU (Portable Power Distribution Units) allows branch circuit protection in a portable stand – that can be customized. Pin & Sleeve disconnect switches and bases. Mechanical rotation disconnect switches e.g., Hand Off Auto. Full range of metric, Pg and NPT adapters. UL 508A Certified Panel Shop</p> <p>www.waltherelectric.com</p> <p>VA, WV, NC, SC, FL</p>

About us

Our Field Service & Sales personnel that have both practical and hands on application experience with a variety of products including; Motor / Generator Brushes, Spring Clips, Brush Holders, Commutator Tools / Supplies, Shaft Grounding Devices. Wireless Plant Monitoring / Preventive Maintenance Components / Systems, Hot Spot Monitoring, Motor Bearing Temperature and Vibration Sensing. Explosion Proof Devices. Machine Guarding Devices, Interlocks, RFID Interlocks, Cable Switches, Light Curtains. AC / DC Drives, Shaft Speed Monitoring, Photo Electric / Proximity Sensors, Palm Buttons, Thru-Door Programming Ports, 600 / 4160 Voltage Indicators, Lock Out Tag Out, PESD's (Permanent Electrical Safety Devices), Enclosures / Cabinets, Stainless Cable Entry glands, Cord Grips and Multi-conductor Cord Sets. Power Distribution Units. Rectangular / Round connectors, Fiber Optic, Ethernet IP and Ethernet Switches, Custom Cable Assemblies.