



IS/M, Inc. - Industrial Sales / Marketing, is a specification driven manufacturers agent, covering the Southeast, with offices located in;

Richmond, VA , Raleigh, NC , Greenville, SC , Montgomery, AL & Melbourne, FL

www.industrialsales-marketing.com - 800-738-9566



Manufacturer

Brief Description



Exclusive distributor for the United States of America of the companies WISKA and Pflitsch



ContaConnect – Screw type, Tension-spring and Push-in style Terminal Blocks, Terminal block tools – including 35mm rail cutters, Custom made terminal block enclosures, **Conta-Cable** – Cable Glands, Cable management systems with feed-through for unassembled and assembled cables and hoses. **Conta-Con** – PCB Terminals, connectors and marking systems, Din rail connectors. **Conta-Label** – Markets for Thermal transfer, Ink-jet labeling systems. **Conta-Electronics** - DC Power Supplies, Overvoltage Protection, Functional relays, Opto-couplers – Solid State, Fuse and other component modules, communication processors and clip-on base system. **Conta-Box** - Polystyrene, Polycarbonate, Polyester, Aluminum and ABS housings. **Wiska** – Cord Grips M16 - M40 (Metric, PG and NPT) of all types – Polyamide, Brass, Stainless Steel, with a wide range of sealing inserts. **Pflitsch** – Splitable Cord Grips, Brass, Stainless Steel, plastic, and Ex, EMC, High Temp and Hygenic Cord Grips.

conta-clip.com

VA, NC, SC, GA, AL, MS & TN



Inductive Sensors – Weld-Immune, Pressure, Temperature, Miniature, Analog output. Photoelectric – Miniature, Fiber Optic, Distance, Light Grids, Short and standard housing. Safety Light Curtains – Basic, Extended and RFID Sensors. RFID – Low and High Frequency, High Temperature, Washdown and IO-Link

contrinex.com

VA, WV, NC, SC, GA, FL, AL, MS



Non-Metallic Enclosures, NEMA 12, 13, 6P and 4X, Custom Sizes, Repeater Enclosures, Junction boxes, Truly Square PVC enclosures, Meter Cabinets, Hinged Window kits, Cable tray 4", 8" 10" sizes available.

enclosure-solutions.com

VA, NC, SC, GA, AL



Standard / Custom liquid tight IP68, IP69K, Class I Div II fittings, flexible conduit with a variety of threaded fittings: Metric, PG, NPT and Japanese. Ideal sealing for flexible conduit for robotics. Antimicrobial jacket for pharmaceutical and food processing equipment. Clean room and DATA Center use also. Complete / assembly and custom kits. UV resistant.

atkore.com/flexicon

VA, WV, NC, SC, GA, FL, AL, MS



IIoT vibration and temperature monitoring systems / sensors – linked to Cloud base monitoring thru local mobile providers or WIFI. Critical application monitoring through a variety of easily mounted sensors communicating to an assigned node interface. 2-3 years battery life on nodes. ChekVolt – Absence and Presence of voltage in one unit, R3W voltage indicators AC or DC, 30mm mounting hole, PESD – phase to phase and phase to ground testing by a standard voltmeter, NEMA 1, 12/13, 4/4X NEMA 7/9. GracePort (custom logos for customers). HSM - Hot Spot Monitoring 9 / 18 points for detecting loose electrical connections. Rockwell Technology Partner.

www.gracetechnologies.com

VA, NC, SC, GA, FL, AL



Domestic & Foreign CARBON BRUSHES, SPRINGS CLIPS and CONSTANT FORCE BRUSH HOLDERS for; AC/DC Generators, Exciters, Wound Rotor, Synchronous and DC Motors found in: Power Plants, Steel Mills, Paper Mills, Wastewater Treatment Plants, Elevators, Custom OEM Machinery, Commercial Equipment etc. Motor, Fans/Blowers, Carbon Seals & Vanes. Commutator Cleaning Tools including; Garnet Paper for Commutator/Ring maintenance. Variety of Bearing Protection Kits (BPK) for fractional / Large HP motors run by AC/DC Drives. Onsite plant surveys / maintenance training.

www.helwigcarbon.com

VA, WV, NC, SC, GA, FL (Pan-Handle only), AL, MS



Manufacturer

Brief Description



Explosion Proof flood and bay lighting, Hazardous flood and bay lighting, Heavy Industrial Lighting, Industrial DC Lighting, Industrial bay and area lighting, LED roadway lighting, Underground mining lighting (HALO), Heavy Duty Vehicle Lighting, Linear lighting, Bay lighting accessories, Mining Industry, IP66 / IP67 corrosion coated Lights for Severe Port Authority applications, Maritime, Power Plants, Wastewater treatment facilities, Forestry Industry and other Solutions, Lighting Design Service and Custom Lighting Applications. 5 Year Warranty, Certifications: UL, ETL, DLC, BCCSA CAR CERTIFIED, PGCA

www.lumisave.com

MD, VA, WV, NC, SC, FL, GA, AL, MS



Power Multi-meter Phase Angle Meters, SMRT Protective Relay Test Sets, Megger Relay Test Management Software, Global Positioning Satellite Receiver MGTR-II, Network Relay Test Sets, SVERKER Relay Test Sets, AC Circuit Breaker and Overcurrent Relay Test Sets, DC Circuit Breaker and Overcurrent Relay Test Sets, DDA Retrofit Kits for older CB series, Automated Circuit Recloser Test Sets, Current Supply Units, Timers, Circuit Breaker Timer Analyzers, Power Supply, Vacuum Interrupter Test Set, DC High Potential Test Sets, AC High Potential Test Sets, Power Factor and Insulation Diagnostic Test Instruments, Three-Phase Transformer Turns Ratio Test Sets, Handheld Transformer Turns Ratio Test Sets, Winding Resistance Test Sets, Multifunction Transformer/Substation Test Set, Sweep Frequency Response Test Sets, Instrument Transformer Test Sets, Current Transformer Burden Ammeter, Insulating Oil Test Sets, Phantom Load Test Sets, Watthour Meter Test Set, Cable Locators, Electromagnetic Impulse Detector, Time Domain Reflectometers, Cable Fault Pinpointer, Cable Identifiers, Cable Fault Locators and Thumpers, Cable Testing and Diagnostic Test Sets, Cable Test Van Systems, Impedance Meter, Low Resistance Ohmmeters, Battery Load Test Sets, PowerDB Acceptance and Maintenance Test Data Management Software, Partial Discharge Test Sets, Static Motor Test Sets and Accessories, Dynamic Motor Test Sets, Motor Systems, Grid Analytics Solutions, DGA Products and Services.

www.megger.com

NC, SC, GA, FL, TN, AL, MS



1-Phase Transformers: Open Style – Control / Isolation, Enclosed – Isolation, Stainless Steel enclosed – Control, General Distribution, Imported or Exported Direct Crosses, Medium Voltage –Isolation, Lighting Disconnect, DC Power Supply, Auto/Buck Boost Voltage Adjusted, DC Choke, Low Temp Rise, Non Ventilated, Portable Distribution, Power Conditioner.
3-Phase Transformers: Imported 200-600 Volt Asian, Canadian or European to American Crosses, 208-600 Volt Building Distribution Transformers, Motor Drive, Low Impedance, Hazardous Class I Division I, Medium Voltage Isolation, Reactor / Inductor, Harmonic Mitigated, K-Rated and Shielded, Solar Applications with WYE Primary

www.powertran.com

VA, WV, NC, SC, GA, FL, TN, AL



Cable switches, NEMA 12 / 13, 4 / 4X. Available in custom kits. Yellow / Black / unpainted manual and auto reset Cable Switches. Bi-directional Cable Switches. Easy to see flag indication (left / right, or combination left & right middle cable switch for long conveyor runs. Positive break contacts that can be easily field modified. 30mm and 22 mm lockable pushbuttons. Heavy Duty ring guards and 2" palm buttons for press control. Cross walk pushbuttons. Welder control pushbuttons.

www.reesinc.com

MD, VA, WV, NC, SC, GA, FL, AL



ProCon rectangular metal / plastic connectors IP65 / 68 for plug and play setups. Ideal for portable equipment with frequent changes. Standard 10 amp/ 16 amp – up to 200 amp connection. Screw, cage clamp, 3 tier terminal block and crimp termination. Mix both signal and power in the same connector. Metric, PG and NPT threads, adapters. PDU (Portable Power Distribution Units) allows branch circuit protection in a portable stand – that can be customized. Pin & Sleeve disconnect switches and bases. Mechanical rotation disconnect switches e.g., Hand Off Auto. Full range of metric, Pg and NPT adapters. UL 508A Certified Panel Shop

www.waltherelectric.com

VA, WV, NC, SC, FL